



**POLLY HARPER**  
Business Development Manager



#### CONTACT DETAILS

Cell 404.312.3700  
Direct 678.562.0290  
Office 404.252.9700  
Fax 404.252.2970

[polly@wmleonard.com](mailto:polly@wmleonard.com)

6100 Lake Forrest Drive  
Suite 530  
Atlanta, GA 30328

[www.wmleonard.com](http://www.wmleonard.com)  
[www.pollyharper.com](http://www.pollyharper.com)

#### EDUCATION

Henderson State  
University (AR)

Central Baptist College  
(AR)

Northwestern State  
University (LA)

#### PROFILE

Polly Harper, a licensed real estate agent, is responsible for developing new client relationships for Wm. Leonard & Co. and enhancing the value for long-standing clients. Since she first joined the firm in 1989, Polly has made it her mission to create value for clients in a variety of ways. Her business philosophy is centered around building personal and professional "NetWorthing" relationships; bringing members of the Atlanta technology community together through personal introductions, corporate referrals, and networking connections, including an annual Ladies Brunch. She attributes her success to strong faith, a keen interest in people, attention to detail, creativity, and a well-developed ability to listen from her heart.

Polly is actively involved in the technology community and has participated in many high tech professional organizations. She was a key initiator and organizer of the first High Tech Prayer Breakfast (1992) and championed the development of the breakfast's leadership team, the Host Committee. She has made significant contributions to numerous technology organizations including High Tech Ministries (HTM), Technology Executives Roundtable (TER) and the most current CEO Forum of Greater Alpharetta Tech Network. In the past, she was active in TiE Atlanta, the Business & Technology Alliance (B&TA), the Southeastern Software Association (SSA) and the Atlanta CEO Council.

#### AFFILIATIONS

- Technology Executives Roundtable (TER)
- GATN CEO Forum
- High Tech Ministries
- High Tech Prayer Breakfast

#### PROFESSIONAL ACCOMPLISHMENTS

- 2013 nominee for the Turknnett Leadership Character Award in the 'Inspiritor' category
- Featured on LinkedIn 'Pay it Forward' Atlanta Member Spotlight
- 2014 book author of "LifeStyle NetWorthing - Integrating Personal & Professional Relationships"